

Networking for Success

1/2 Day

Creating a powerful network means building and sustaining relationships. If you're shy, that might not be easy but you can learn how to do it. Discover the secrets of successful networkers. Learn to make a great impression on the people you meet. Promote your skills and create win/win relationships. By the end of this session you'll be confident about meeting new people and following them up.

What you'll learn to do in this course

You'll come out of this session with powerful tools for getting great results from your networking efforts. We'll bring theory to life and tell you how to succeed. A range of practical tips will be presented to you. You'll talk through examples and enjoy practical exercises. At the end of the course, you should be able to:

- Understand what networking is
- Leverage your current network
- Identify ways to meet new people
- Set goals for networking success
- Design an elevator speech to introduce yourself
- Develop resources for creating a great impression

Topics you'll cover

- What is networking?
- Who should be in your network?
- Tips for success
- Networking at events
- Raising your profile
- Finding a mentor

“think
learn?
succeed”

“Smart training for clever people”

What others have said
about the course...

“My business skills grew enormously. I had never broken down such little things before.”

“Eleanor was amazing, easy to relate and listen to.”

“Very informative workshop with some highly useful tricks.”



Book your training NOW

Call Eleanor Shakiba on 0433 126 841

Download course information at
www.thinklearnsucceed.com.au