

Build wealth faster

with

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“think
learn?
succeed”

“Smart training for clever people”

To build wealth faster, you need to set goals. 3% of business students had written goals before starting their studies. Ten years later, they were earning nine times more than the other 97% combined.

This study was done at Harvard University. It clearly demonstrates the power of goal setting. January is a great time to set financial goals. Grab some paper and use these tips to guide you.

Start with the big picture

Work out what you want to achieve. Think of the sum you want in your bank account on the 31st December this year. Write this amount in the middle of your paper. Draw a circle around it.

Chunk down to detail

Divide your desired total by twelve. This is how much you'll need to accumulate each month in order to achieve your goals.

Brainstorm options

Give yourself ten minutes. Spend it listing ways to create your monthly sum every 30 days. Be creative and don't edit. For example:

- Save 50% of my salary
- Get a job that pays twice as much
- Stop spending on food
- Start internet business

Create an action plan

Challenge your self to use all of your ideas. For example:

- Get a job that pays twice as much and save half the salary
- Meanwhile start an internet business on weekends
- Grow my own vegetables and barter for other food

Do it!

Keep your goals in mind by entering them as tasks in your electronic diary. Set a reminder so you'll keep the plan alive through the year. You'll be thrilled at how quickly you achieve success.

Read more about it

McKenna, P: 2007 I Can Make You Rich

Paul McKenna is a hypnotist and NLP practitioner. Buy this book for the free CD that comes with it. I listen to it daily, because it is so relaxing. It also programs your mind to follow wealth creating habits.

Book Eleanor to run a course for your team [Contact us now](#)